



Alfredo Martinez-Coll, General Manager, Stakeholder Engagement at MTPConnect

Bio:

Dr Martinez-Coll is a Graduate of the Australian Institute of Company Directors, a Registered Technology Transfer Professional and a member of the NSW AusMedTech (Medical Devices) Committee of AusBiotech. With a B.S. in Biomedical Engineering from Louisiana Tech University (USA), a PhD and post-doctoral training in biomedical sciences from University of Technology, Sydney, Alfredo brings more than 16 years research experience in the areas of artificial organs, cardiovascular and cerebrovascular physiology, membrane transport, and oxygen transport to tissue.

Alfredo has worked as a business development manager in Technology Transfer/commercialisation for the past 13 years at public hospitals and in academia. His main areas of interest are sustainable funding for science, entrepreneurship and innovation, project management in science and business development. Alfredo is passionate about engaging with researchers and Industry specialists in the Life Sciences arena to translate research discoveries into social impact. He has most recently held the position of Senior Business Development Manager at UNSW Innovations.



Presentation Title:

MTPConnect and its role in driving the medtech and pharmaceutical sector in Australia

Abstract:

MTPConnect is an independent organisation aiming to accelerate the rate of growth of the medical technologies, biotechnologies and pharmaceuticals (MTP) sector to achieve greater commercialisation and establish Australia as an Asia-Pacific hub for MTP companies. MTPConnect was established in November 2015 as part of the Australian Federal Government's \$250 million Industry Growth Centres Initiative – an industry-led approach driving innovation, productivity and competitiveness by focusing on six areas of competitive strength and strategic priority, including MTP. The Initiative provides the framework to enable national action on key issues such as collaboration, commercialisation, international engagement, skills and regulation reform to drive excellence, not dependence, to create an economy that ensures Australia's ongoing prosperity.

Each Growth Centre sets a long-term strategy to drive productivity and competitiveness for its sector outlined in its Sector Competitiveness Plan (SCP), which describes how to lift the capabilities of the sector, boost productivity and skills, create jobs, reduce regulation and engage with international opportunities. After broad sector consultation and review, MTPConnect published its initial SCP in December 2016 (www.mtpconnect.org.au/SCP) and is already having an impact in the sector, such as through the Project Fund Program – a \$15.6 million grant program funding collaborative, industry-led projects to improve the productivity, competitiveness and innovative capacity of the MTP sector.