

## Elders Real Estate Annual Franchise Conference 2010

### ERIC RUSH



Think of Eric Rush and you think of the All Blacks and Rugby Sevens' specialist, with e and outstanding on-field leadership.

Despite Maori Rugby honours since 1987 and 13 games for Auckland, until 1992 Eric J was considered a brilliant open side flanker who had to move to North Harbour to conti first class rugby, where he has now made over 50 appearances.

Born in 1965 and a Solicitor by profession Eric was one of the key people involved in th publicised rugby contract negotiations during 1994/5. Negotiations which were the platf professionalism in rugby

[Learn more about Eric Rush.](#)

### ALLAN PEASE



Allan has been known internationally as 'Mr. Body Language'. A born in Australia at the tender age of 10 selling household sponges door-to-door, he became a winning direct salesman as a teenager. By 21, he was the youngest person to earn one million dollars of life insurance and qualify for the elite Million Dollar Round Table.

For over three decades he has shown others how to succeed. Allan presents his techniques in a way that participants never forget. He has written eight books and has appeared on radio and television throughout the world, including a video series on body language, which was watched by over 100 million people. He has been the subject of six BBC science programs.

[Learn more about Allan Pease.](#)

### SIR RICHARD HADLEE



Sir Richard Hadlee is known by all as one of the finest all-rounder cricketers in the world. He has a test record to support the allegation.

He has a test record of 431 wickets as well as his 3124. His wicket-taking record for all countries until February 1994 when it was broken by Kapil Dev.

Sir Richard is a tremendous inspiration to any individual or group that demonstrates incredible persistence to achieve what he has.

Sir Richard Hadlee is a household name in any country in which cricket is played. His contributions to the game over a 20 year span are equalled by very few.

[Learn more about Sir Richard Hadlee.](#)

### TERRY HAWKINS



Terry Hawkins has established herself as one of the leading presenters in the world – she is the Mind & Language Expert.

She has 20 years experience as a trainer & presenter in a myriad of industries. She has a foundation of knowledge, techniques & experience. Ask Terry Hawkins and she will tell you simply – PEOPLE. Whether it's discussing the most cutting-edge techniques or bringing a team together with focus & drive or changing the patterns of management.

inspired & motivated, with tools to create outstanding results. Rather than relying on jargon, Terry Hawkins will deliver a message that will be nothing short of spectacular. This lady is funny! Engaging! Insightful! & Inspiring!

[Learn more about Terry Hawkins.](#)

## RUSSELL VARLEY



Mr Varley joined Elders Limited in March 2001 and is today responsible for Resource Operations to the wider Elders group. His role covers operational areas as HR Management, Employee Relations, Training and Development, Payroll, Occupational Health and Safety and Fleet Management.

Mr Varley has more than 20 years senior management experience in Services industries, with previous roles with QNI and Southcorp Wine. He is a member of the Australian Human Resources Institute (CAHRI) and is a member of the Employers Federation and a Director on the Australian Chamber of Commerce and Industry, Australia's largest employer representative organisation.

## TONY CHRISTIANSEN



It's your attitude ... that determines your altitude in life."

Tony came on to the professional speaking circuit in 1997 as one of the first. He holds a 2nd degree black belt in Tae Kwon Do. He has climbed Mt Kilimanjaro, his goal of achieving 200mph on the Bonneville Salt Flats, Having achieved 181.863mph.

Featured recently on SKY SPORT Tony has an amazing record of 12 world records in discus,

javelin and track events over six World games and 17 Silver Medals at international events. Other feats Tony has accomplished are completing the Rotorua and the annual Tauranga Harbour Swim. He bench-presses 150kg, qualified lifeguard with honours from the World Lifesaving Federation. He currently belongs to 6 car clubs, has progressed to sprint car racing, purchased a 4 wheel Polaris 250cc Trail Blazer motorbike. On 24 March 2011 he created aviation history by flying an aircraft solo.

Not bad for someone who lost both legs in a horrific railway accident. [Learn more about Tony Christiansen.](#)

## PATRICK DUFFY



Patrick is the Swiss Army Knife of the theatre world, an actor, director, producer, international corporate entertainer, Cleverfool and self appointed Executive. Over the last 20 years Patrick has continued to make his mark on the theatre scene. He is a founding member of the Court Jesters, has performed throughout North America and Europe with the international comedy duo The Shenanigan Brothers, co-creator of the World Buskers' Festival. His involvement with various projects ranges from actor to director, deviser of his own works and children's television, as both set and costume designer. As a designer he has gained international recognition as a multi award winner at the Wearable Art awards.

[Learn more about Patrick Duffy.](#)